



**Request for Proposal
United States Trampoline & Tumbling Association
National Championships**

The United States Trampoline & Tumbling Association (U.S.T.A.) was established in 1970 to provide a competitive national venue for all trampoline and tumbling athletes in the United States regardless of national or international affiliation(s). In doing so, it is the mission of the U.S.T.A. to enhance the physical, mental, and moral development of its' amateur athletes and to promote good sportsmanship, good citizenship, and safety. The U.S.T.A. hosts the largest trampoline and tumbling National Championships in the country. The membership continues to grow and spread in new areas yearly. National competitors range in age from 3 to 28 and in ability from beginner to elite.

Events Available For Bid

2019 USTA National Championships June 17-22, 2019 or June 24-29, 2019
*May need to be 6 day competition if growth continues

Event History

7-Year Event Attendance History

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
# of individual competitors	1,800	1,300	1,700	1,800	2,300	1,500	2,200
# of teams	130	110	130	130	150	120	146
# of spectators per day	3,000+	2,800+	3,000+	3,000+	3,500+	2,800+	3,500
Length of event	5	5	5	5	5	5	5
Host City, State	Springfield IL	Charleston WV	Madison WI	Fort Lauderdale FL	Louisville KY	Rapid City SD	Knoxville TN

Reported City Revenue - over \$4.0 Million

Host Hotel Flow

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
June 17, 2018	June 18, 2018	June 19, 2018	June 20, 2018	June 21, 2018	June 22, 2018	June 23, 2018
June 16, 2019	June 17, 2019	June 18, 2019	June 19, 2019	June 20, 2019	June 21, 2019	June 22, 2019
100	200	300	300	300	200	200

Total Room Nights: 1,500

% Single Bed Rooms = 25%

% Double Bed Rooms = 75%

U.S.T.A. is seeking multiple overflow hotels, representing a broad price range to meet the various income levels of our athlete's families. Anticipated flow Tuesday - Friday, 200 peak

Concessions

- Host hotel only, One (1) suite upgrade for Executive Director
- Host hotel only, Six (6) upgrades to the Concierge level, if available, for U.S.T.A. Board of Directors
- Host hotel only, Seven (7) VIP welcome amenities, chef choice
- Host hotel only, Seven (7) complimentary parking spaces
- One (1) complimentary room night will be extended for every forty (40) room nights used on a cumulative basis
- Room rebates will be established
- Complimentary internet in all guest rooms
- Rates good 3 days prior and after competition dates

Ideal Host City Would Provide

- \$25,000 bid fee (payment period negotiable) or complimentary event venue
- Activities/Attractions suitable for families in close proximity to event venue and/or hotels
- Dining options in close proximity of event venue and hotels
- Hotels with complimentary breakfast
- Hotels with complimentary airport shuttle service
- Affordable hotels with various price points
- Affordable airport with frequent lift and abundance of non-stop flights
- Provide list of local sports teams or groups that could assist with load-in/out of equipment (donation provided)
- Provide complimentary access to Athletic Trainers (i.e. source students from local universities that can donate time in exchange for course credit)
- Complimentary food for judges, staff, and/or coaches
- Allow outside food in for judges, staff, and/or coaches
- Allow hanging of team banners in arena

Example Program Agenda

Sunday: Staff arrive

Monday: 8:30a - 4:00p; Setup competition area
6:00p - 8:00p; Athlete workout

Tuesday: 7:00a; Staff arrives
8:30 - 4:30p; Competition

Wednesday: 7:00a; Staff arrives
8:30 - 4:30p; Competition

Thursday: 7:00a; Staff arrives
8:30 - 4:30p; Competition

Friday: 7:00a; Staff arrives
8:30 - 4:30p; Competition

Saturday: 7:00a; Staff arrives
8:30 - 4:30p; Competition
Immediately following competition; Tear-down and depart facility

Food and Beverage

- On event dates, U.S.T.A. is required to provide a continental breakfast and hot lunch for judges, equipment staff, board, and staff; approximately 60 people.
- On events dates, U.S.T.A. provides lunch to team coaches; approximately 250 people. Examples of meals are Subway sandwiches, pizza, KFC, etc; grab and go meals as coaches do not have time to leave building during competition.
- The amount of Food and Beverage spent by the U.S.T.A. is greatly based on their ability to bring in outside food; local donations; host city provision.

Decision Process

- All responses should be sent to Patti Lingenfelter, U.S.T.A. Executive Director; **no later than March 1, 2016**
- Preferred method to receive responses is via email. Responses must include:
 - Diagram of facility that will MEET SIZE REQUIREMENTS
 - Host hotel rates and concessions
 - Overflow hotel rates and concessions
- Site inspections of cities meeting the requirements will be held between July and August 2016, if needed. Only facilities completely unfamiliar to U.S.T.A. Board Members will be cited. Cities being sited are asked to provide 2 round trip airfares, accommodations, meals, and transportation for site inspection.
 - Site for 2018 National Championship will be selected by September 1, 2016.

Contact Information

All questions and inquiries should be directed to Patti Lingenfelter, U.S.T.A. Executive Director.

Patti Lingenfelter
U.S.T.A. Executive Director
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“The U.S.T.A. has continually grown and I see no reason for that to change in the future. Our programming is outstanding, our leadership a constant, and given the cost of membership, we are far and away the “best deal” in the sport!”

Patti Lingenfelter
Executive Director